



Assessments

<u>Name</u>	<u>Description</u>
Employee-Manager	Identifies employee's strengths and limitations so that a plan can be developed to increase productivity.
Executive	Assists executives to attain a greater in depth knowledge of themselves.
Team-Building	Describes various attributes on how a person will work on a team.
Customer Service	Quantifies information on how an individual will work in a customer service environment.
Work Environment	Assesses behavior that is needed for successful completion of a job. If a job could talk, this assessment would identify the job's characteristics.
Personal, Interests, Attitudes and Values	Identifies the attitudes that drive your actions. It measures the WHY of your actions.
Time Management	Formulates strategies to better manage your time based on your behavior.
Sales	Identifies an individual's style of selling. Great for a salesperson who is in a slump.
Sales Strategy	Identifies a salesperson's knowledge of the sales process. Measures prospecting, first impressions, qualifying, demonstration, influence, close and general. Great assessment for new sales hires.

Ted Gorski, President/Chief Effectiveness Officer

Interviewing Insights	Provides a 3D overview of a perspective job applicant.
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